3807 Salem Church Road

Jarrettsville, MD 21084

410-557-0301

### **Commitment to Your Success**

Interactive Consulting Services is a solutions-based company. Our company strives to find the most cost-effective solution. We will work with your company to identify the best technologies and platforms to create the applications that run your business. We provide detailed cost-analysis reports detailing development costs, overhead, as well as maintenance costs, to provide a total cost of ownership. Because our consultants are cross-trained, we can provide this detailed analysis for multiple platforms, providing you with a greater understanding of which technology to choose for your solution.

### **Commitment to Technology**

Interactive Consulting Services is committed to embracing cutting-edge technology. We recognize that as technology progresses, our customers must adapt their IT solutions. That is why we are committed to helping our customers upgrade their existing solutions, such as upgrading Visual C++ applications to Microsoft's .NET platform. As a consulting services company, we have been working with the .NET framework since it first became available two years ago. Our consultants have been trained to evaluate your existing solutions and identify the best and most cost-effective way to upgrade to the .NET platform.

Our organization is not only committed to Microsoft and the .NET platform, but also to Sun Microsystems and the Java Platform. We have Java-certified consultants that understand how to write efficient Enterprise Java applications. Our consultants are also very experienced in creating complex Swing user interfaces. Our organization has a great deal of experience integrating heterogeneous networks using Java.

We recognize that it does not always make sense to upgrade a solution to a new technology. That is why we also support existing technologies such as C++, Visual Basic, ASP, COM+, MFC, ATL, and ADO. We have a vast amount of experience with these technologies, and can provide any services necessary to help our clients produce the best software to keep them at the top of their market.

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### **Staff Augmentation Services**

Interactive Consulting Services provides the highest quality staff augmentation services available. We demand the highest quality and production out of each and every staff member. All of our consultants are trained in multiple technologies including Java, .NET, C++, Web Development, and Visual Basic. In addition, our consultants are a development community that helps to provide you with the best available resources.

Our organization carefully screens all applicants to ensure that they are a perfect match before ever presenting them to our clients. We value our clients and their time, and unlike other consulting services organizations, will not waste their time interviewing candidates that are not the right fit for their organizations. We vow to work with your managers to understand the requirements of the available position and provide you with an appropriate candidate.

To Interactive Consulting Services, staff augmentation is more than just placing a quality consulting in a position. In order to truly augment your staff, our consultants must be able to serve as mentors. Our consultants take mentoring very seriously and will work directly with one or more employees to ensure their success. Our consultants will also recommend books and courses and help them as they increase their skills.

## **Business Consulting Services**

As a consulting services company, Interactive Consulting Service's primary goal is to help ensure that our clients build a successful web presence. As such, we are committed to providing our clients with the information necessary to construct a successful online presence. As the Internet matures, businesses must revisit their web strategies and develop newer, more solid business practices. As the recent dotcom fallout has proven, businesses will not survive on the web without first forming solid business models. At Interactive Consulting Services, we have the necessary expertise to help organizations. We have a proven track record analyzing our clients' business models, developing marketing strategies and internal information technology capacity, and creating a broad array of recommendations based on our findings.

Interactive Consulting Services has experience dealing with a wide variety of Internet strategies. Our clients are successfully using the Internet for Business-to-Consumer, Business-to-Business, and Business-to-Organization, as well as Intranet applications, and business support systems. Our variety of clients gives us a unique perspective on Internet strategies. This perspective helps us inform and educate our clients, as well as make solid, workable, and viable recommendations for their businesses.

Some examples of our clients' online presence include:

Online Tutoring
Collaborative Planning
Weather Reporting
Online Sales
Online Event Registration
Automated Bill Payment
Billing Systems
Organization Management
Online Application Entry
and many more...

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While Interactive Consulting Services orients itself toward Internet activity, we also have many clients using client/server technologies. We recognize that some solutions are best implemented as client/server applications. We help our clients determine exactly what technologies best fit their short and long-term business goals. We stress modular architectures to reduce total cost of ownership by increasing code reuse.

We have also helped our clients enhance their web and client/server applications with PDA solutions. We can use this knowledge to assess your business needs, and determine if PDA support is necessary for your application, as well as help budget the solution. We can also provide cost analysis to help you decide which PDA platforms to support.

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### Solutions

Interactive Consulting Services provides the following services to help its clients achieve the goals of their Information Systems department.

Web Design Search Engine Submissions Software Development Database Administration/Support Information Technology Solutions

### Web Design

Interactive Consulting Services understands that the most important impression is the first impression. That's why Interactive Consulting Services stresses an appropriate and elegant design while maintaining a user friendly environment. Our design specialists work with our clients to ensure that their designs are more elegant, efficient, and functional than their competitors. Interactive Consulting Services works with its clients to determine the target audience and which design optimizations best fit their applications.

#### **Search Engine Submissions**

In addition, Interactive Consulting Services understands that there cannot be a first impression without solid web site promotion. That is why our company offers search engine submissions as a core part of its software services. Interactive Consulting Services works side-by-side with its clients to improve search engine rankings, and will provide custom submissions for different search engines.

#### Software Development

Interactive Consulting Services realizes that its clients, first and foremost, are paying for usable, efficient, and functional software. That's why Interactive Consulting Services combines advanced software engineering techniques with the latest software technology to provide its clients with the highest quality software. Interactive Consulting Services believes that the cornerstone of software is user interaction. That belief was the cornerstone of us choosing our name, Interactive Consulting Services.

At Interactive Consulting Services, our #1 goal is to assure our clients' success. Choosing the correct technology is often the most important step in assuring a project's initial and continued success. Our consultants are trained in all of the major software technologies including Java, C++, Visual Basic, C#.NET, Visual Basic.NET, ASP.NET, JSP, and JavaScript, among others.

### Database Design/Administration

Interactive Consulting Services recognizes that each client has differing database needs. Some clients need small databases, some need moderately sized databases, and some require large enterprise databases. Our consultants are experienced with multiple databases. This experience allows them to choose a suitable solution for the software they are developing. Far too often, our competitors push less suitable technology because their consultants are not appropriately trained.

Interactive Consulting Services realizes that it is necessary to provide database administration and support. Our consultants have been trained in advanced database administration on all major databases, including Oracle, SQL Server, mySQL, and Progress. Our consultants are committed to producing efficient database design and tracking and solving all database problems incurred by our clients.

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#### **Information Technology Solutions**

As a part of its comprehensive Information Systems solutions services, Interactive Consulting Services provides its clients with full life-cycle software development and support. Interactive Consulting Services is well aware that most of its competitors specialize in either Information Systems or Information Technology. Our company recognizes that to be a quality Information Systems solutions provider, we must also be a proficient and efficient Information Technologies provider. Inevitably, an Information Systems solution will require changes and upgrades to servers. In addition, in order to provide the highest value of service, a consulting services company must have the ability to examine and leverage existing hardware and software.

Because of this, Interactive Consulting Services has incorporated Windows, Linux, and Solaris server administration to its list of consulting services. Interactive Consulting Services has the ability to install and configure Microsoft Windows servers, Linux servers, and Sun Solaris servers. Our information technology services include the ability to configure such services as IIS, Apache, Tomcat, JServ, FTP, SSH, SMTP/POP3 Mail, DNS, SQL Server, Oracle, mySQL, and much more.